

## The Little Red Book Of Sales

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In the Little Red Book of Selling, Jeffery Gitomer proposes his 12.5 principles on how sales work as they do. Throughout the novel, each principle collectively targets an audience of salespeople and presents them with the overarching question of what drives people to buy certain products over others.

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"Little Red Book" at Wikisource Quotations from Chairman Mao Tse-tung ( simplified Chinese : 毛泽东 ; traditional Chinese : 毛澤東 ; pinyin : Máo Zhǔxí Yǔlù ) is a book of statements from speeches and writings by Mao Zedong (formerly romanized as Mao Tse-tung), the former Chairman of the Communist Party of China , published from 1964 to about 1976 and widely distributed during the Cultural Revolution .

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Quotations from Chairman Mao Tse-tung - Wikipedia

The Little Red Book The Little Red and Stools and Bottles were written by Ed Webster. The Little Red Book is an Accompaniment to the Big Book. In 1946, after a strong experience with beginners meetings and The Tablemate, The Little Red Book was published by Ed Webster and Barry Collins.

The Little Red Book - AA The Original Way Group

The Little red book. by. Hazelden Foundation. Publication date. 1986. Topics. Alcoholics Anonymous, Alcoholics, Alcoholism. Publisher. Center City, MN : Hazelden.

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The Little Red Book vision is to see the United States evangelized with the Gospel of Jesus Christ. We desire to sow the seed by flooding the country with gospel booklets, follow-up on the fruit that is produced through discipleship, and equipping those new Christians to do the same for their Savior.

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